Biometric Monitoring as a Persuasive Technology: Ensuring Patients Visit Health Centers in India's Slums

Bill Thies Microsoft Research India

Joint work with Nupur Bhatnagar, Abhishek Sinha, Navkar Samdaria, Aakar Gupta, Shelly Batra, Manish Bhardwaj

Enabling data-driven healthcare delivery





The Problem of Medication Adherence

 WHO: In developed countries, 50% having chronic disease take medication as directed



- In US, non-adherence causes:
 - \$300 billion annual cost to healthcare system
 - 10% of hospital admissions
 - 23% of nursing home admissions
- Globally, non-adherence claims millions of lives and poses threat of untreatable diseases

Vermeire, E., Hearnshaw, H., Van Royen, P., & Denekens, J. (2001). Patient adherence to treatment: three decades of research. A comprehensive review. *Journal of Clinical Pharmacy and Therapeutics*, *26*(5), 331-342.



Indian TB cases 'can't be cured'

Tuberculosis which appears to be totally resistant to antibiotic treatment has been reported for the first time by Indian doctors.

Concern over drug-resistant strains of TB is growing, with similar 'incurable' TB emerging in Italy and Iran.

Doctors in Mumbai said 12 patients had a "totally drug resistant" form of the infection, and three have died. Some strains are becoming resistant to antibiotics

Related Stories

Plan to tackle drugresistant TB

TB vaccine provides 'double hit'

The Indian Health Ministry is investigating the cases and has sent a team of doctors to Mumbai.

TB is one of the world's biggest killers, second only to HIV among infectious diseases.

Reasons for Non-Adherence

- (Drugs expensive or unavailable)
- Patient does not understand illness or benefit of treatment
- Complexity of regimen
- Poor provider-patient relationship
- Perceived side effects
- Psychological problems (e.g., depression)
- Forgetfulness



Sometimes Reasons are Justified

- Condition mis-diagnosed
- Inappropriate prescription
- Experience of side effects
- Cost/benefit ratio of drugs



Extensive Research to Improve Adherence, with Mixed Results

BMC Health Services Research



Research article



Patient adherence to medical treatment: a review of reviews Sandra van Dulmen^{*1}, Emmy Sluijs¹, Liset van Dijk¹, Denise de Ridder², Rob Heerdink³ and Jozien Bensing¹

"The study is a review of 38 systematic reviews"

"Although successful adherence interventions do exist, half of interventions seem to fail"

"Non-adherence rates have remained nearly unchanged in the last decades"

Interventions with Long-Term Success are Usually Multi-Faceted

- Encompassing several of the following:
 - convenient & supportive care
 - information and education
 - reminders
 - self-monitoring
 - reinforcement

- counselling
- family therapy
- psychological therapy
- crisis intervention
- telephone follow-up
- Difficult to replicate and scale

Haynes, R. B., Yao, X., Degani, A., Kripalani, S., Garg, A., & McDonald, H. P. (2005). Interventions to enhance medication adherence. *Cochrane database of systematic reviews Online*, 4(4), CD000011.

What About Technology?

- Several successful pilots, but few taken to scale
- One thrust: medication monitors



- Due to high cost, mostly limited to clinical trials

Krishna, S., Boren, S., & Balas, E. A. (2009). Health Care via Cell Phones: A Systematic Review. *Telemedicine and eHealth*, *15*(3), 231-240.

What About Technology?

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Vitality

uBox

Due to high cost, mostly limited to clinical trials

Another thrust: text message reminders

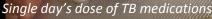
- Recent review: 20 of 25 controlled trials (spanning 40K people) had significant result

Krishna, S., Boren, S., & Balas, E. A. (2009). Health Care via Cell Phones: A Systematic Review. *Telemedicine and eHealth*, 15(3), 231-240.

Focus: Tuberculosis in India

- TB in India: 350,000 deaths per year
- Completely curable by taking free drugs from the government
- To ensure medication adherence: "Directly Observed Therapy"
 - Every ingested dose is observed by a medication "provider"
 - Providers receive about \$5
 per successful treatment outcome







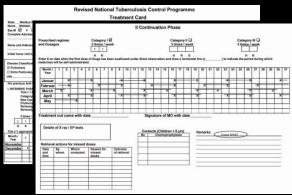
Directly Observed Therapy is Difficult to Administer at Scale

 Relies on paper records that are routinely fudged

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Directly Observed Therapy is Difficult to Administer at Scale

- Relies on paper records that are routinely fudged
- Even diligent workers have trouble connecting with patients

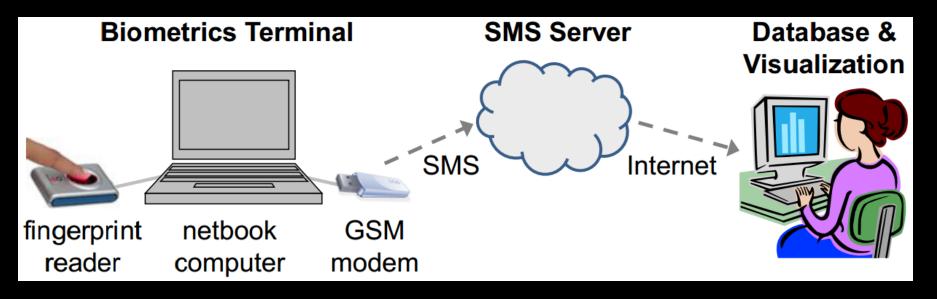


"Many patients want unsupervised doses and when I refuse they even offer me money. They don't want to come to the center, but send someone else in their place."

— Health worker with Operation ASHA

A Biometric Terminal for TB Clinics

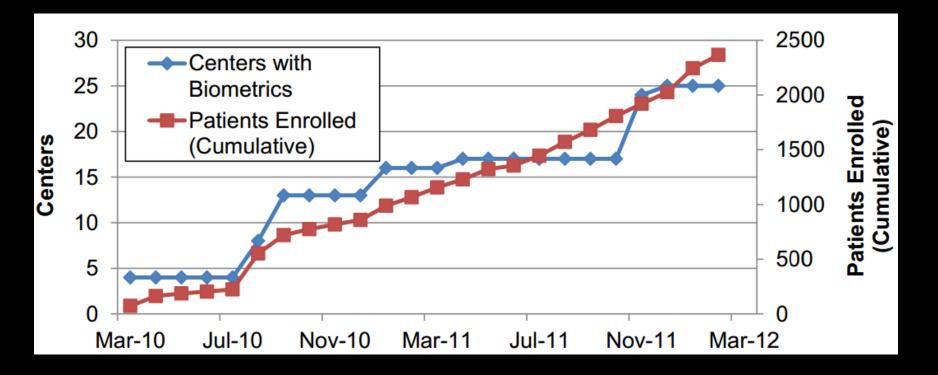
Developed with Operation ASHA and Innovators In Health



- Benefits:
 - Immediate response to missed doses
 - Incentives for workers, accountability to donors
 - Cost: \$500 / terminal \rightarrow \$2.50 / patient

Large-Scale Deployment in TB Clinics

with Operation ASHA in Delhi



Catering to low-income patients in slum communities Annual household income ~ USD 2,000 / year

Challenges Overcome

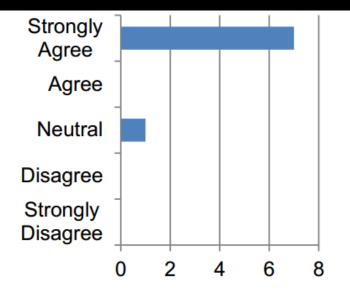
- Initial apprehension of health workers
- Occasional hesitancy to provide thumb print
- Mis-recognition
- Computer viruses



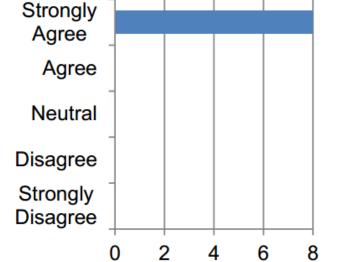
Impact Assessment

- Ideal assessment: randomized controlled trial
 Our aspiration in the future!
- Next best: quantitative assessment
 - We compared missed doses, patient outcomes over time and across clinics, spanning over 50,000 dosage records
 - No significant effect found (small sample size, many confounds)
- Focus for now: qualitative assessment
 - We interviewed 8 health workers, 4 clinic owners, 23 patients
 - Rich anecdotal evidence for importance of biometrics

Feedback from Health Workers



Number of Counselors "Patients are more likely to visit a center which has biometrics."



Number of Counselors

"I am less likely to send medication home with a proxy (other than the patient) due to the biometric terminal."

Changing Patient Behavior

"All patients come to the DOTS center, some out of consideration for me as I have told them that I get scolded if scans are not taken."

- Health worker with Operation ASHA

Patient Perceptions

- Varied understanding of purpose of biometrics
 61% explained system well; others could not
- Half of patients confirmed behavioral change

"Without the laptop I may not have come to the center so regularly but would have sent my husband."

• Other half were neutral towards technology

"I don't know [if it helps me]. I would have come even if this device wasn't there because I want to get well."

Changing Health Worker Behavior

"There is a handicapped patient who is unable to come to the center. And he wants unsupervised doses. Since I can't give it to a proxy but still I want to give him DOTS, I go myself every time and take his fingerprint."

— Health worker with Operation ASHA

Incentives for Health Workers

• Respect

"Now that I have this laptop the patients give me double respect. When I go into the field even the neighbors of the patient flock around and think I am coming from a big hospital because I carry a laptop."

Record-keeping

"I would be lost without biometrics. I would not know how many patients to expect that day, how many and who have already visited the center."

Limitation: Participant Response Bias

- Interviews were conducted by a known champion of the biometrics program
- We repeated the survey with a different interviewer; one worker changed her reply:

"If I have the option, I don't want the netbook. The earlier answer to Nupur Mam was incorrect. I was little scared telling her that I don't need the netbook."

• Follow-up study: "Yours is Better! Participant Response Bias in HCI", Dell et al., CHI 2012

The Road Ahead

- Released as open-source from MSR India
- Wellcome Trust awarded funding to OpASHA for further development of the terminal
 - For mobile interface, text-free UI, expansion
- Replications of system underway in:
 - Uganda
 - Cambodia
 - Rajasthan and 5 other Indian states
- Still looking for opportunities to evaluate

Conclusions

- Medication adherence remains a central challenge in global public health
- Non-technical innovations (such as DOTS) have had major impact at scale
- Technology interventions have shown positive results in pilots, but have yet to be scaled up
- With increasing penetration of technology, new opportunity to strengthen DOTS, and adherence